

wilo

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Jens Dallendoerfer,
Chief Executive Officer, Wilo Asia, Middle East, and Africa

WILO AMEA

EMPOWERING CHANGE THROUGH
INTELLIGENCE AND IMPACT

Wilo AMEA Team,

Every day, I'm inspired by the passion, creativity, and commitment that each of you brings to Wilo. Across our region — from Asia to the Middle East to Africa — we're part of a story that's bigger than technology. It's a story about people, purpose, and the difference we make in a world that's changing faster than ever.

We're all witnessing how global megatrends — Urbanisation, Climate Change, Water Responsibility, and the Energy Revolution — are reshaping our lives and the way our communities thrive. These shifts challenge us to rethink what progress means and how innovation can truly serve humanity.

That's why our Wilo Water AI strategy is so meaningful. It's not just about algorithms or automation — it's about intelligence with empathy. By combining water and AI, we are creating smarter systems that anticipate needs, conserve precious resources, and make life better for people. This is where technology meets humanity — and where Wilo leads with impact.

Our Impact Areas — Creating, Caring, and Connecting — remind us what that impact looks like in action:

Creating sustainable solutions that leave a positive legacy.

Caring for our people, our customers, and our planet.

Connecting across borders, disciplines, and ideas to move forward together.

You are the heart of this journey. Every idea, every effort, every act of teamwork contributes to the future we're building — one that's intelligent, inclusive, and sustainable.

Thank you for your unwavering dedication and belief in our mission. Together, we're not only moving water — we're moving the world forward.

Sincerely,

Jens Dallendoerfer
Chief Executive Officer
Wilo Asia, Middle East, and Africa

NEWS
HIGHLIGHTS

Advancing Energy Efficiency in Public Buildings

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'Wilo-SPS' at Data Center Korea 2025

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IFAT Africa 2025

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WATER AI

Pioneering **WATER** for You

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Transforming water technology
and improving people's lives
with artificial intelligence

Read more about
WATER AI





Wilo Empowers Young Engineers

Wilo Welcomes Jusoor International Program Interns to factories in Dubai and Germany

As part of its ongoing commitment to fostering local talent and driving meaningful international collaboration, Wilo Middle East proudly participated in the Jusoor International Program 2025, a flagship initiative by Sandooq Al Watan in partnership with TH Wildau University of Applied Sciences in Germany. The program provides talented Emirati students and graduates with unique opportunities to gain professional experience abroad, equipping them with the skills and global perspectives needed to contribute to the UAE’s knowledge-based economy.

This year, Wilo welcomed two outstanding Emirati interns — Naifa Alshamsi and Aishah Alkindi — who embarked on a transformative learning journey across continents.

Their internship began at Wilo’s advanced manufacturing plant in Dubai, where they spent two weeks immersed in the company’s smart production envi-



ronement. They gained first-hand exposure to Wilo’s digital transformation initiatives, sustainability-driven manufacturing practices, and smart water management technologies that play a vital role in supporting the region’s infrastructure and energy efficiency goals.

Following their initial training in Dubai, Naifa and Aishah continued their journey to Wilo’s global headquarters, Wilopark, in Dortmund, Germany. There, they experienced how innovation and collaboration form the foundation of Wilo’s international culture. Working alongside diverse global teams, they participated in cross-functional projects, learned about the company’s

global operations, and witnessed how Wilo’s Creating, Caring, and Connecting values are reflected across all departments and regions.

During the course of the program, Wilo had the honour and privilege to meet His Highness Sheikh Nahyan bin Mubarak Al Nahyan, Minister of Tolerance and Coexistence, whose vision and words of encouragement inspired all participants. His Highness underscored the importance of empowering Emirati youth through international partnerships that promote learning, diversity, and sustainable development. This moment was a highlight of the program — a reminder of how public-private collaboration and global exposure can shape the next generation of leaders and innovators.

Reflecting on their time with Wilo, Naifa and Aishah expressed their appreciation for the opportunity to work within two dynamic environments — the fast-paced, multicultural atmosphere of Dubai and the structured, innovation-oriented workplace in Dortmund. They shared how both experiences complemented each other, giving them a holistic understanding of how global companies like Wilo operate seamlessly across regions while upholding a shared purpose of sustainable impact.

Through its partnership with Jusoor and Sandooq Al Watan, Wilo continues to support the UAE’s strategic vision for Emiratisation, knowledge transfer, and international collaboration. By opening its doors to young Emirati talent, Wilo not only contributes to developing future industry leaders but also strengthens the bridge between the UAE and Germany — two nations united by innovation, sustainability, and shared ambition for a better future.

Watch the highlights of the Jusoor Internship Program Journey at Wilo [here](#)



Wilo Conducts Comprehensive Training for Saudi Distributors on Pumps, Systems, and Applications

As part of its ongoing commitment to empowering partners with technical excellence and sustainable know-how, Wilo Middle East conducted a comprehensive training program for its Saudi distributors, focusing on pumps, pump systems, and their diverse applications across the water and building sectors.

The multi-day training took place at Wilo's advanced facility in Dubai, bringing together representatives from Wilo's distribution network in Saudi Arabia. The program provided participants with a deep understanding of Wilo's full product range, covering building services, water management, and industry solutions — as well as the latest innovations in energy-efficient systems, digital monitoring, and smart control technologies.

Through hands-on sessions, technical demonstrations, and application-based workshops, attendees enhanced their knowledge of pump selection, system design, energy optimization, and lifecycle management. The training also emphasized the importance of sustainable water solutions that align with Saudi Vision 2030, supporting the Kingdom's goals of localization, efficiency, and environmental stewardship.



Led by Wilo's regional experts, the sessions reinforced the company's mission of Creating, Caring, and Connecting by equipping its Saudi partners with the tools and technical expertise needed to deliver intelligent, reliable, and high-performance solutions to customers across the Kingdom.

"Distributors play a vital role in extending Wilo's commitment to quality and innovation," said a Wilo representative. "By investing in their technical development, we ensure our shared ability to provide smarter and more sustainable water solutions to every community we serve."

Through continuous engagement, knowledge sharing, and skill development, Wilo strengthens its regional network — driving excellence, sustainability, and innovation across Saudi Arabia and the wider AMEA region.



Wilo Showcases Smart and Sustainable Water Solutions at Global Water Expo Riyadh 2025

Wilo Middle East proudly participated as an exhibitor at the Global Water Expo 2025, reaffirming its role as a leader in smart and sustainable water management across the Kingdom and the wider region.

At the exhibition, Wilo showcased its latest innovations in energy-efficient pump systems, digital connectivity, and water management technologies — solutions designed to enhance performance, reliability, and sustainability across utilities, buildings, and industries.

The event also marked Wilo's continued localisation journey through its Wilo Saudi Factory in Al Kharj, supporting Saudi Vision 2030 by advancing local manufacturing, water security, and sustainable infrastructure.

Through meaningful exchanges with government entities, consultants, and industry experts, Wilo strengthened partnerships and shared its commitment to Creating, Caring, and Connecting — driving intelligent water solutions that empower the Kingdom's sustainable future.



Watch the highlights of Wilo's participation at the Global Water Expo in Riyadh [here](#)



Iraq

Wilo to Power Rashid Camp Redevelopment with New Pumping Station

Wilo in Iraq has been selected to deliver a Sewage Lifting Station for Rashid Camp in Baghdad, a landmark infrastructure project that underpins the transformation of the site from a former military camp into one of the city's largest urban and residential developments.

Anchoring the Baghdad Sustainable Forests vision and wider housing and mobility upgrades, Rashid Camp will become a modern community spanning over 14 million m², featuring more than 6,000 villas, four residential towers, and a shopping center. Reliable wastewater management is vital to support livable neighborhoods, parks, and new water features.

Competing against major international players, our team in Iraq worked hand-in-hand with the end-user, Mayoralty of Baghdad, providing full design input and technical support. Through close follow-up and outstanding dedication, Senior Sales Engineer



Hussein Taki secured final approval for Wilo's design – a clear recognition of our expertise and customer commitment.

As part of the project, Wilo will supply four FA_40.75T dry-vertical pumps, each with a capacity of 500 L/s @ 15 m, 110 kW, delivering a combined flow of 1,800 m³/h @ 15 m.

With construction now underway, this milestone reinforces Wilo's position as a partner of choice in Iraq's infrastructure upgrades, advancing the city's drive toward sustainable, resilient, and future-ready utilities.

energy-efficient pumping and integrated water management technologies designed to serve both urban and rural communities.

A Visit of Distinction

The Wilo-Hydro Solutions booth was honored by the visit of **Her Excellency Ina Lepel, German Ambassador to Pakistan**, reaffirming the importance of German-Pakistani cooperation in driving sustainable infrastructure. Senior representatives from **WASA Lahore, PSPA, PMU WASA Punjab, and WASA Faisalabad** also joined, engaging in constructive discussions on how Wilo's technologies can accelerate Pakistan's development goals.



Pakistan

Wilo and Hydro Solutions Drive Sustainable Water Innovation at Pak Water & Energy Expo 2025

In collaboration with our business partner in Pakistan, Hydro Solutions, Wilo proudly showcased its leadership in sustainable water and energy solutions at the **Pak Water & Energy Expo 2025**, Pakistan's most influential platform for advancing infrastructure resilience. The exhibition gathered policymakers, industry experts, and international stakeholders to explore solutions for the nation's most pressing water and energy challenges.

Representing Wilo were **Nasir Faridi**, Country Manager for Pakistan, and **Ayman Nassar**, Managing Director of the Wilo Levant Platform. Together with Hydro Solutions, they presented Wilo's advanced,

Commitment to Pakistan's Future

Reflecting on the event, Nasir Faridi commented "Pak Water & Energy Expo 2025 offered a powerful platform to re-align with decision-makers shaping Pakistan's water future. The strong interest in our solutions reflects Wilo's commitment to supporting the country's long-term development priorities."

Ayman Nassar added "Welcoming Her Excellency Ambassador Ina Lepel and sector leaders to our booth highlights the trust placed in German engineering excellence and innovation. Wilo is proud to stand as a reliable partner, delivering sustainable technologies that strengthen Pakistan's water infrastructure for generations to come."

Our presence at Pak Water & Energy Expo 2025 reaffirmed Wilo's position as a trusted partner for public and private stakeholders alike. Building on this momentum, we remain dedicated to delivering innovative, energy-efficient solutions that address Pakistan's evolving water and energy needs with excellence and reliability.





Jordan

Wilo and Engicon Advance Energy-Efficient Water Management in Jordan

Wilo, in partnership with Engicon, contributed to the “Energy Efficient Water Management” training program as part of Jordan’s national drive to optimize water infrastructure and reduce energy consumption. The two-part program combined theoretical and practical training to strengthen the technical capacity of engineers from the country’s leading water authorities.

Led by Mohammad Abushanab, Wilo Country Manager for Jordan and Palestine, the sessions welcomed 11 engineers from the Water Authority of Jordan (WAJ) and Miyahuna Balqa.

- **Day One**, held at Wilo’s office in Amman, focused on intelligent pump design, digital tools, and strategies for energy-efficient operations.
- **Day Two**, conducted on field sites in Al-Salt Governorate, translated theory into practice with applied training in vibration analysis, pump alignment, system diagnostics, and performance optimization.

This initiative builds on the awarded project “Improvement of Energy Efficiency in the Water Sector – Rehabilitation of Existing Pump Stations and Reconstruction of the Primary and Secondary Water System in As-Salt, Jordan.” Wilo has supplied 26 high-efficiency pumps across 12 pumping stations in Balqa Governorate, ensuring long-term energy savings and enhanced operational reliability.



Reflecting on the program, Mohammad Abushanab commented, “By combining advanced technology with knowledge transfer, we are equipping Jordan’s engineers with the tools and expertise to drive sustainable improvements in the water sector.”

We reaffirm our commitment to supporting Jordan in building a resilient, efficient, and sustainable water infrastructure through innovation, collaboration, and capacity building.



Lebanon

Wilo Levant Mid-Year Review in Lebanon: From Strategy to Teamwork, Moving Forward Together

Wilo Levant recently hosted its Mid-Year Review in Beirut, Lebanon, gathering colleagues from across the Levant region: Lebanon, Jordan, Iraq, and Pakistan. Over three intensive days, the team came together to exchange updates, celebrate achievements, and align on future plans, reinforcing collaboration across markets and strengthening our shared strategic goals for regional growth.

The meetings highlighted the importance of cross-country synergy, fostering open dialogue, innovative thinking, and valuable knowledge exchange; all aimed to sharpen our operations and deliver greater value to customers and communities.

To conclude the program, colleagues headed to Douma, Lebanon, for a dedicated day of team-building activities. Split into groups, colleagues engaged in dynamic activities designed to build trust, spark creativity, and strengthen bonds beyond the workplace.



build trust, spark creativity, and strengthen bonds beyond the workplace.

The gathering not only renewed motivation but also reinforced the spirit of working as one united Wilo Levant team – energized, connected, and ready to shape a successful second half of the year.





China

Building Bridge for Industry-University-Research Collaboration: IFAT World University Challenge Winning Teams Visit Wilo China

Wilo China Beijing factory welcomed a group of special visitors – the winning teams of the 2024/25 IFAT University Challenge in China from Tongji University, Southeast University, Fudan University, and Shanghai Jiao Tong University. In this in-depth study tour, students completed a leap from theory to practice and from classroom to industry through campus visiting, topic sharing, project challenge and hands-on training.

What it is about: The World University Challenge (WUC) organized by the German Association for Water, Wastewater and Waste (DWA) in cooperation with IFAT in Munich, Germany, and its international partners of the IFAT fairs in China (IE expo), India, South Africa and Turkey (Eurasia), brings students and PhD candidates together who jointly explore the issue of integrated water resource management. Their task is to equip a fictitious landscape with smart solutions for basic supply services within a specified time limit. During each international IFAT fair, a nationwide university challenge takes place. The national winning teams compete to receive the “Young Water Award”. The next level is the WUC, taking place at the IFAT in Munich every two years, where the national winners are warmly invited to take part.



That is why, the prize donated by the Wilo-Foundation contains an invitation (scholarship) for the Chinese national winners (student team) of the university challenge recently held at the IFAT (IE expo) in Shanghai in kind cooperation with the Tongji University to take part in the World University Challenge at the IFAT in Munich, Germany, in May 2026. As a benchmark exhibition in the field of global environmental protection and water management, IFAT has always been an important platform for Wilo Group to showcase innovation and pioneering solutions.

Additionally, the Young Water Award included this year for the national winners (student team) from China an invitation for a Study Factory Tour at a Wilo site, as it has recently taken place at Wilo China in Beijing.

The Study Tour for the China national winners (students team) was designed around the theme of “theory + practice” and implemented multiple sessions to comprehensively enhance students’ professional knowledge and innovation abilities. During the visit, students had the opportunity to gain a comprehensive understanding of Wilo’s illustrious 153-year history as well as its contemporary production systems. They witnessed the practice of digital manufacturing and lean management.



Hands-on training became the most impressive part of many students. In Wilo China Service Training Center, students disassembled and assembled pumps with their own hands. Chen Kaiyang from Southeast University exclaimed: “The most impressive part was when Mr. Qiao Haifei from the service team guided me to assemble a Helix pump. It seemed to be simple and repetitive mechanical work, but the details shall not be ignored.

The innovation workshop was the standout highlight of the study tour, providing the most engaging and memorable experience for everyone. Mr. Duan Ming, R&D Director of Wilo China, introduced the “Design Thinking” innovation methodology, systematically explained the process from “demand insight to product landing”. Subsequently, students discussed topics in groups and drafted business plans around “pain points of household water usage” and “energy-saving renovation of water supply systems.”

In the workshop team report session, students presented their outcomes. Mr. Duan Ming, R&D Director of Wilo China, and Mr. Jackie Xiao, Sales Excellence Director of Wilo China, provided practical suggestions from the perspectives of technical feasibility and market adaptability, helping students deepen their understanding and cognition of R&D methods in corporate.

The event allowed students to transform their innovative thinking. Those who previously focused on technical optimization began to learn to start from user pain points and re-examine the innovation path using the “pain point – value proposition” analysis framework. This transformation made them realize



that the goal of scientific research is not to publish papers but to make technology truly serve society and create value. This transformation from the laboratory to the market, from technology to products, is the most valuable achievement of this study tour and has laid an important foundation for their future innovation and development.

This study tour event, which started at IFAT and landed at Wilo, was not only about talent cultivation and technology exchange but also a joint drawing of the future water industry landscape.

Professor Chen Hongbin from the College of Environmental Science and Engineering, Tongji University, has highly praised this event: “I sincerely appreciate Wilo China for organizing this comprehensive and well-structured study tour. The cutting-edge technologies, lean management practices, and strong commitment to sustainable development demonstrated by Wilo have provided our students with extremely valuable frontline perspectives. Sincerely hope this study tour will serve as a wonderful starting point, and in the future, we can explore more possibilities with Wilo in areas such as student internships, industry-university-research cooperation projects, jointly contributing to nurture innovative talents who are well-prepared for the future.”

Jackie Xiao, Sales Excellence Director of Wilo China, commented: “Wilo China will continue to support IFAT and DWA World University Challenge, providing resources such as internship opportunities and research guidance to offer more growth opportunities for young talents which are the source of technological innovation. We hope that through such events, we can not only enhance students’ professional skills but also infuse young thinking into our enterprise.”



Japan



Wilo Korea strengthens its presence in Japan with successful showcase at Sewage Works Exhibition '25 Osaka

Wilo Korea marked a major step forward in the Japanese market with its successful participation in Sewage Works Exhibition '25 Osaka from July 29 to August 1.

This was the second year the Wilo brand was presented at the event, with booth space doubled compared to last year—creating a bigger visual impact and more room for product showcases and customer engagement.

The exhibition welcomed over 40,000 visitors, highlighting its significance as Japan's leading wastewater and water management trade show.

Among the solutions presented, the Wilo-EMUport CORE, a dry solids separation sewage solution, stood out in particular, as Japan's market is still dominated by older wet well systems.

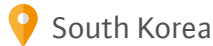
Visitors highlighted its improved maintenance efficiency, hygiene, and smart monitoring features as game changers for local infrastructure.

A highlight of this year's participation was the partnership agreement signing ceremony held at the booth, where Wilo Korea formalized collaborations with Japanese partners.

These new alliances will reinforce our local network, secure stable supply and service structures, and enable market-specific marketing activities.

"Japan is a promising market within the AMEA region, and this exhibition underscored its potential to become a growth engine for Wilo," said Jens Dallendoerfer, CEO of Wilo AMEA. "This event was not only a chance to present our solutions but also to strengthen ties with Japanese partners, which will be key to sustainable growth," added Daniel Jun, Managing Director of Wilo Korea.

With its expanded presence and strengthened partnerships, Wilo Korea is well-positioned to expand Wilo Group's footprint and influence in Japan.



South Korea

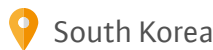
Wilo Korea and Jinju City Forge Strategic Partnership for Local Growth

Wilo Korea has officially forged a strategic partnership with Jinju City and the Jinju Chamber of Commerce & Industry, formalizing their collaboration with a tripartite Memorandum of Understanding (MOU). This key alliance, aimed at creating a robust framework for long-term local growth, is the direct result of foundational discussions held during a successful visit in June by a high-ranking Jinju delegation to the Wilo Group's headquarters in Dortmund.

The partnership is designed to create a powerful synergy between Wilo's global expertise and the potential of local enterprises. To achieve this, Wilo Korea will actively identify promising local suppliers and facilitate their development by sharing technical experience and quality improvement strategies.

As a tangible first step, a direct business consultation meeting was held immediately after the signing, connecting local companies with Wilo's representatives. This proactive approach underscores a shared commitment to mutual prosperity and building a sustainable industrial future together in the region.





South Korea

Wilo Korea unveils Next-Gen ‘Wilo-SPS’ at Data Center Korea 2025

Wilo Korea successfully concluded its participation in Data Center Korea 2025, the country’s first dedicated data center exhibition, held in August.

At the exhibition, Wilo Korea presented a range of smart pumps and system solutions aimed at enhancing operational efficiency and sustainability in data centers. The highlight was the unveiling of the next-generation inline parallel system, Wilo-SPS (Smartsync Parallel System), which drew significant interest ahead of its official launch in September.

Wilo-SPS, Wilo Korea’s first inline parallel system, integrates inline pumps with a control panel for parallel operation, allowing unified control of up to eight units. Optimized for data center environments, it supports multiple operation modes—including differential pressure, flow, constant speed, temperature differential, and temperature control—while enabling energy-efficient parallel operation. Remote monitoring through a smart gateway and a 7-inch user interface display further enhance usability.



In addition to the exhibition, Wilo Korea hosted a seminar titled “Smart Water Solutions for Sustainable Data Centers”, addressing the challenges faced by water supply and cooling infrastructure in modern data centers. The session provided insights into environmentally friendly and efficient operation strategies, highlighted successful implementations and presented forward-looking solutions that received strong engagement from attendees.

Daniel Jun, managing director of Wilo Korea, stated, “This exhibition provided a meaningful opportunity to demonstrate how Wilo’s technologies contribute to the stability and efficiency of data center operations. In particular, the unveiling of Wilo-SPS reflects our response to the growing demand for digitalization and high efficiency, marking an important milestone for innovation in the data center sector.”



Wilo Korea: A Culture of Care, from Workplace to Community

Wilo Korea is honored to be recognized as a “Work-Life Balance-friendly Company” for the second consecutive year in the 2025 “Youth-Attracting Companies” awards. Voted on by young professionals, this award affirms Wilo Korea’s commitment to ‘Caring’—a core value guiding its responsibility to employees and society. Wilo Korea cultivates this through supportive policies like flexible work schedules and comprehensive benefits, which is further validated by its 11-year certification as a ‘Family-Friendly Company.’

This principle of ‘Caring’ extends deeply into the local community. Wilo Korea is proud to sponsor the 2025 National Sports Festival and National Para Games. The sponsorship is made even more special by the fact that it was funded through its employees’ ‘Coin Collection’ initiative, and the company’s team will also be volunteering to support the athletes. This heartfelt engagement showcases Wilo Korea’s people-centric culture, as the company is committed to growing together with its employees and the community it serves.



Sponsoring the National Para Games with an Employee-Raised Fund

Wilo Korea presents the upgraded Wilo-EMUpport CORE 25.2



Wilo Korea has launched a newly upgraded version of its sewage lifting package system, Wilo-EMUpport CORE 25.2. Originally introduced to the Korean market as a complete unit imported from Germany, the EMUpport CORE series has already proven its reliability across Korea, which has become the largest global market for this solution.

Now manufactured at Wilo Korea's Busan factory, the upgraded EMUpport CORE 25.2 reflects extensive customer feedback.

Most notably, the maximum inflow range has been extended from 20m³/h to 25m³/h based on actual operating experience across various building services.

Key technical enhancements include: upgrading the former PUR Y-piece to a stainless-steel T-piece, standardizing the plastic check ball to stainless steel for improved durability, adding a closed-type rake to enhance separation efficiency and system stability, and replacing the clamp-

ing method for fastening the blind cover of the inspection and pumps with a more secure bolting method.

Additionally, all welding parts for support and assembly previously bonded with PE material have been converted to a structure without PE welding lines, allowing easier on-site assembly and dismantling.

One of the key changes is the transition to local manufacturing. With average lead times reduced from over seven months to under three, Wilo Korea is now better positioned to respond quickly to urgent orders and customized project needs—not only in Korea but also across Japan and the AMEA region.

A product manager at Wilo Korea commented, "This new EMUpport CORE 25.2 is not simply a shift to local production, but a strategic enhancement developed through field experience and close collaboration with our customers. It marks a key milestone that showcases Wilo Korea's capability to deliver market-specific innovations with global standards."

Wilo Korea continues to advance customer-focused technologies, combining the Wilo Group's international expertise with local engineering and production excellence to contribute to more sustainable, resilient infrastructure throughout the region.



Wilo Central Asia Strengthens Partnerships: Results of a Marketing Survey Among Kazakhstani Dealers

Between September 8 and 15, 2025, the marketing department of Wilo Central Asia initiated a local marketing survey among dealers in Kazakhstan. The purpose of the online survey was to obtain objective feedback on all aspects of cooperation, as well as to develop recommendations for further strengthening partnership relations.

A total of 33 dealers participated in the study, each dedicating their time to complete the survey. The structure of the survey covered the following key areas: products and services, sales, marketing, order processing, service, after-sales support, corporate features/company image, pricing policy, and dealer expectation.

Main objectives of the survey:

- Assess the level of dealer satisfaction with Wilo Central Asia's performance
- Identify strengths and weaknesses in cooperation with dealers
- Determine dealer expectations and needs to enhance their loyalty
- Develop recommendations for further development of partnership relations

Survey Results:

- Gained a clear understanding of the current level of dealer satisfaction across all areas of the company's operations.
- Identified problem areas and growth points that require increased attention: improvement of sales and service processes, as well as enhancement of marketing tools.
- Developed specific recommendations for optimizing cooperation, which will increase Wilo Central Asia's competitiveness in the Kazakhstani market.

"This survey allowed us to see our cooperation with dealers through the eyes of our partners. The data obtained has formed the foundation for launching new initiatives aimed at improving work quality, strengthening relationships, and reinforcing Wilo's position in the region."

Wilo Central Asia will continue to implement strategic steps aimed at developing its dealer network and strengthening partnership cooperation.



Advancing Energy Efficiency in Public Buildings

Within the scope of the Energy Efficiency in Public Buildings Project (KABEV), funded by the World Bank and coordinated by the Ministry of Environment, Urbanization and Climate Change with support from the Ministry of Energy and Natural Resources, significant renovation works have been launched in Kartal and Diyarbakır.

These projects focus on upgrading selected public buildings with high energy consumption through comprehensive energy audits, architectural and mechanical improvements, and electrical efficiency upgrades. The goal is to achieve substantial energy savings, improved comfort for building users, and reduced greenhouse gas emissions, while ensuring shorter payback periods for the investments.

By implementing KABEV in Kartal and Diyarbakır, Türkiye takes another step in creating sustainable, energy-conscious public infrastructure that contributes to both local communities and the national climate action agenda.

Energy efficiency improvement projects of this kind will continue to be implemented in public buildings over the coming years.

EUR 1M

Total Sold Project Value

Wilo-Atmos GIGA series, Wilo-Stratos Maxo, Wilo-Yonos GIGA 2.0, Wilo-Helix Boosters, Control Panels

Wilo Products



Wilo Türkiye Achieves FM Manufacturer Status in Fire Fighting Systems

Wilo Türkiye is pleased to announce an important achievement in the field of fire-fighting systems. After many years of operating with UL and FM certifications under packager status, and following extensive audits and rigorous evaluations, our production facilities have now been accredited as a UL-FM certified manufacturer. This transition marks a significant step forward in strengthening our role within the industry.

With this recognition, the production of UL-FM fire pumps will now take place directly in Turkey at our WTR Plant. This development enables us to deliver certified fire pumps not only to meet local demand but also to supply to region more efficiently.

Our product portfolio includes split-case pumps with 50 Hz motors and high-reliability control panels, engineered for seamless integration into advanced fire-fighting systems.

We extend our sincere appreciation to all colleagues at Wilo Türkiye and Wilo AMEA for their dedication and contributions. Special thanks also go to Wilo India, particularly Mr. Watve, Mr. Sajeev, and Mr. Kishor, for their valuable support throughout this process.

Wilo Türkiye is now officially listed on the UL database and the FM Approved companies page, accessible via the following links:



**UL List webpage
for Wilo Türkiye**



**FM Approvals webpage
for Wilo Türkiye**



India



Unlocking New Horizons: Innovate. Expand. Thrive.

On the auspicious 3rd day of Navratri, Wilo proudly inaugurated its new office in Thane, Mumbai — a moment that marks not just an expansion, but a bold step forward in our ongoing journey of innovation, collaboration, and growth.

The new office represents Wilo's deep commitment to creating an environment that inspires creativity, fosters teamwork, and strengthens our local presence in one of India's most dynamic business hubs. Designed to encourage open communication and agile collaboration, this vibrant workspace symbolizes the spirit of progress and empowerment that drives Wilo India forward.

The inauguration was graced with enthusiasm, positive energy, and a shared sense of purpose among our teams. As we continue to build a smarter, more connected future, this new milestone reflects our belief in people, innovation, and the power of togetherness.

With this new chapter in Thane, Wilo reaffirms its dedication to Innovate. Expand. Thrive. — creating lasting impact through technology, teamwork, and trust.



India

Bridging Academia & Industry at Wilo Kesurdi

Wilo India proudly welcomed over 50 students and faculty members from AISSMS, in collaboration with the FSAI Pune Chapter, for an insightful factory visit to our Kesurdi facility.

The visit offered participants an in-depth look into advanced pump technologies, smart manufacturing, and sustainable engineering practices that power Wilo's operations. Students gained real-world exposure to the integration of innovation, efficiency, and digitalisation in modern water solutions.

Through such initiatives, Wilo continues to bridge the gap between academia and industry, fostering learning, curiosity, and collaboration. By engaging with young minds, Wilo reinforces its commitment to nurturing future engineers and developing a skilled, future-ready workforce that will drive sustainable progress.





Strengthening German-Ivorian Business Ties:
Visit of Mr. Armand Zorn to AHK Côte d'Ivoire

Mr. Christian Kouadio, Area Manager, had the pleasure of participating in the visit of Mr. Armand Zorn, Member of the German Parliament, to the Delegation of German Industry and Commerce in Côte d'Ivoire (AHK Côte d'Ivoire).

During the visit, several German companies, including Wilo Côte d'Ivoire, presented their businesses and shared insights on the challenges and opportunities within the Ivorian market. These presentations were followed by engaging discussions on the local business environment and Côte d'Ivoire's growing potential to attract German investors and companies.

The event highlighted opportunities for sustainable development, bilateral cooperation, and stronger economic ties between Germany and Côte d'Ivoire.

We extend sincere thanks to AHK Abidjan for organizing this valuable exchange and wishes Mr. Zorn a safe and successful journey back.



New Project in Nigeria: Rehabilitating Akute Water Intake – Enhancing Lagos Water Supply

We are excited to announce our latest project win in Nigeria – the rehabilitation of the Akute Water Intake. This vital system conveys raw water from the Ogun River to the Adiyen treatment plant, ensuring safe and reliable supply for millions of Lagos residents.

As part of the upgrade, we are replacing older equipment with next-generation Vertical Turbine pumps that combine high performance with energy efficiency, supporting long-term sustainability.

Project Highlights:

- **Scope:** Decommissioning, Supply, Installation and Commissioning of Wilo Vertical Turbine Pumps for Akute Water Intake.
- **Quantity of pumps:** 2 units with their capital spares
- **Capacity:** Each pump delivers 4,500 m³/h at 82 m head.
- **Power:** Driven by 1,400 kW high-efficiency motors.
- **Purpose:** Water supply – raw water transfer from Ogun River to Adiyen intake for treatment and distribution.
- **Impact:** Greater efficiency, reduced energy use, improved water supply resilience.

This project reinforces our commitment to sustainable, future-ready water infrastructure in Lagos.



Caption: Rehabilitating Akute Water Intake in Lagos, Nigeria – Installing next-generation Wilo Vertical Turbine Pumps to enhance water supply efficiency and resilience



Wilo East Africa at the ACEK Conference 2025: Driving Innovation in Sustainable Engineering

Wilo East Africa proudly participated in the 4th Annual Association of Consulting Engineers of Kenya (ACEK) Conference 2025, held from August 18–20th. The three-day event brought together over 200 industry leaders, consulting engineers, and stakeholders to discuss the future of engineering in Kenya and beyond.

Engaging with Industry Leaders

The conference featured distinguished guests, including Hon. Julius K. Korir, Principal Secretary, State Department of Water and Sanitation, Eng. Erastus Mwongera, Chairman, Engineers Board of Kenya (EBK), and Eng. Patrick S. Wambulwa, Director, Water Services, Ministry of Water, Sanitation and Irrigation. These leaders engaged in insightful discussions on sustainable engineering practices, infrastructure development, and water management challenges in Kenya.

Wilo East Africa also welcomed the Deputy Governor of Mombasa County, Hon. Francis Thoya, the host county, who visited our exhibition booth, further strengthening engagement with local government and stakeholders.



Showcasing Innovation and Engagement

As the main sponsor of the African-themed conference dinner, Wilo East Africa highlighted its innovative water solutions and strong regional references.

The event included a raffle conducted by Christine Amira – Marketing and Sustainability Wilo MSA, where Eng. Mwangi Kiarie from Terms Kenya Limited won a Wilo domestic water pump, handed over at the Wilo East Africa assembly plant.



Site Visits and High-Level Engagement

Participants also toured key sites, including the Kenya Ports Authority – Modern Kipevu Oil Terminal and Mwache Dam in Mazeras, providing practical insights into large-scale water and infrastructure projects.

Recognition and Future Outlook

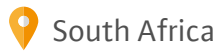
Wilo East Africa received a certificate and trophy from Eng. Jane Mutulili, President of ACEK, in recognition of our support for the conference. This acknowledgment underscores Wilo's dedication to fostering collaboration and advancing sustainable engineering solutions in Kenya.

Looking ahead, Wilo East Africa continues to build partnerships, deploy innovative technology, and develop skills that enable resilient, efficient, and water-secure systems across East Africa.



Caption: Wilo East Africa team and ACEK delegates at Mwache Dam, Mazeras, during the conference site visit.





South Africa

Wilo South Africa took great pride in its participation at IFAT Africa 2025

The Trade Fair dedicated to Water, Sewage, Refuse, and Recycling, which was held from July 8 to 10, 2025, at the Gallagher Convention Centre in Midrand, Johannesburg.

As the foremost environmental trade fair in Africa, IFAT Africa serves as a vital business and networking platform for both South African and international professionals within the environmental sector. During this year's exhibition, Wilo South Africa presented its latest array of smart and sustainable water solutions, featuring some of Wilo's most significant innovations, such as the Rexa Solid-Q, a smart submersible sewage pump integrated with Nexus Intelligence, a highly efficient vertical turbine pump suitable for water supply and flood control; and the Split Case Pump, engineered for high-capacity water transfer and infrastructure applications.

Among the key highlights of the event was a notable and impactful visit from the leaders who officially inaugurated the IFAT Africa exhibition. Wilo delivered an introduction that emphasized our sustainability strategy, which is founded on three essential pillars: Creating, Caring, and Connecting, followed by a brief overview of some of our key energy-efficient products.

Another significant highlight on Day 1 of IFAT Africa was the influential visit from Ms. Simone Pohl, CEO of the Southern African German Chamber of Commerce (AHK). We engaged in a meaningful discussion about Wilo, our primary focus areas, and the impact of Wilo in Africa.

Day two proved to be another noteworthy occasion, with a multitude of visitors arriving at the Wilo booth to discover our energy-efficient products, system solutions, and sustainability strategy.



Additionally, Day 2 saw the gathering of the Wilo South Africa Management team, which comprised Mr. Matthew Magwede, Mr. Clemens Pretorius, Mr. Varun Rajasingh, and Mrs. Sophie Nokias, who convened with AHK's Ms. Nikitta Vogl to discuss potential future collaborations.

Another remarkable aspect of day two was Mr. Clemens Pretorius's role as a panellist in a discussion focused on some of Africa's most urgent challenges, highlighting the necessity of climate-smart strategies to ensure the sustainability of the continent's water and sanitation systems. This session, titled "Building Resilience: Climate-Smart Water and Sanitation Infrastructure," was sponsored by Frost and Sullivan and moderated by Mr. Hendrik Malan, Partner & Africa CEO at Frost & Sullivan.

On the third and final day of IFAT Africa 2025, Wilo representative Clemens Pretorius once again took the stage to provide expert commentary, sharing industry insights and contributing to the ensuing dialogue following the DAAD Alumni presentation. The session, organized by the German Water Partnership and titled: Future-Proofing Water and Agriculture: Alumni Perspectives and Industry Reflections, provided valuable insights into the requirements for developing and sustaining the water and agricultural sectors in African nations.

In conclusion, Mr. Matthew Magwede graciously welcomed and presented Wilo's cutting-edge technologies and innovations to the German delegation, which was once again led by the German Water Partnership.

We express our heartfelt appreciation to everyone who visited our booth and dedicated their time to interact with us. Special thanks are warranted for the Southern African German Chambers of Commerce and Industry, the German Water Partnership and the Frost and Sullivan Group.





Australia

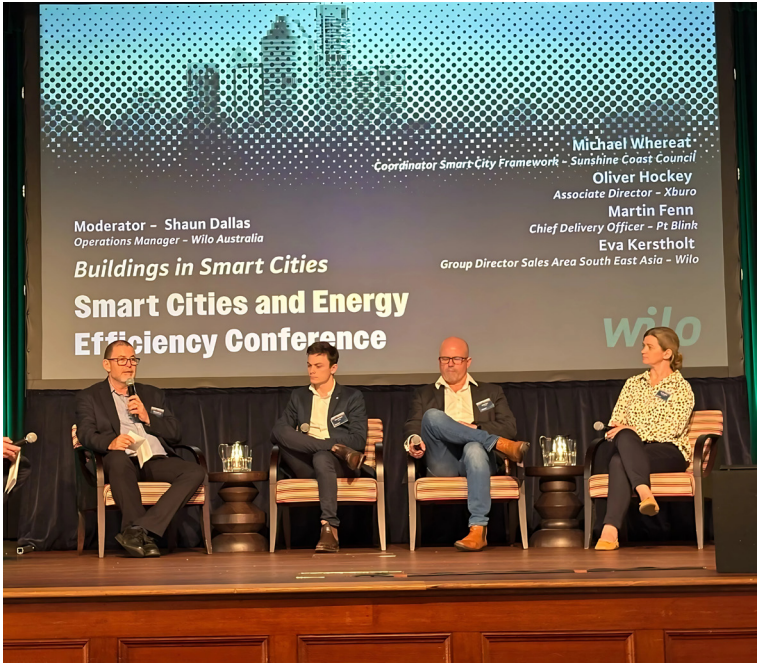
Building Tomorrow Together: Wilo's Smart Cities Conference Sets the Benchmark for Brisbane's Sus- tainable Olympic Vision

Wilo Australia and New Zealand had the privilege of hosting the Smart Cities and Energy Efficiency Conference at the iconic Brisbane City Hall on the 23rd of July, 7 years to the day until the opening of the Brisbane Olympic Games.

The Lord Mayor of Brisbane, Adrian Schrinner, opened the conference with a compelling address discussing what's ahead for Brisbane leading up to the 2032 Olympics and beyond, followed by Peter Hyland, director of Urbis who explored the role of sustainability in city planning. Rebecca Young MP, Assistant Minister for Planning, Housing and Better Regulation subsequently addressed planning an innovation in residential housing with Modern Methods of Construction.

A panel discussion followed between Michael Whereat, a member of Sunshine Coast Council, Oliver Hockey, a Director from building consultancy firm XBuro, Martin Fenn, a technology construction firm Director from PT Blick and Eva Kerstholt, Wilo SEA Group Director Sales Area SEA, with each highlighting their companies important role in creating smarter cities.

This discussion was followed by a presentation from Bülent Yilmaz from Siemens Mobility discussing cutting edge transport technologies and a case study about Parramatta Square from Craig Addley from Walker Corporation.



To close the day, Pascal Voltz, Managing Director of Wilo Australia, showcased Wilo's product segments, award winning sustainability achievements, and core corporate values.

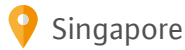
Close to 70 distinguished guests attended the conference, including representatives from various local councils, as well as CEOs and Directors from key organisations. The event fostered valuable connections, both among attendees and between guests and Wilo team members. It also served as a prime opportunity for guests to gain a deeper insight into Wilo's mission and capabilities. Many attendees commented that the conference highlighted the critical need for collaboration between policymakers, planners, and manufacturers to build a smarter, more sustainable Brisbane—both in preparation for the Olympics and for the benefit of future generations.

We have received extremely positive feedback from the conference with many attendees requesting an annual event leading up to the Brisbane Olympic Games. One council member stated, "If I had known the conference was going to be this good, I would have bought 10 more council members with me". We are thrilled that our Smart Cities and Energy Efficiency Conference was such a tremendous success.



The resounding success of our Smart Cities and Energy Efficiency Conference not only reflects Wilo's dedication to sustainable innovation, but also highlights the power of "connecting"—bringing together policymakers, industry leaders, and communities to collaboratively shape Brisbane's future.

As we move towards the 2032 Olympic Games, these connections will continue to drive our sustainability strategy, ensuring that together, we build resilient, smart cities for generations to come



Singapore

Wilo Strengthened Sustainability Bonds with Borussia Dortmund Legends' Visit in Singapore

As part of the ongoing partnership between Wilo and Borussia Dortmund (BVB), Wilo Singapore was proud to host BVB Legends Roman Weidenfeller, Jan Koller, and Antônio da Silva at office, located at 3 International Business Park, Nordic European Centre, on Thursday, July 24. The visit marks another milestone in the collaboration between Wilo and BVB, symbolizing a mutual commitment to innovation, sustainability, and community engagement. the result of our collective efforts. We will continue to prioritize customer trust through ongoing quality innovation."

The visit comes just ahead of the SOCCER7sSeries tournament taking place at Jalan Besar Stadium. To celebrate this special occasion, Wilo Singapore invited key customers and partners to an exclusive session featuring a Q&A and meet-and-greet with the legendary players. Guests enjoyed a rare opportunity to engage directly with Weidenfeller, Koller, and da Silva, who shared personal stories from their football careers and reflections on leadership, determination, and teamwork.

"This visit is a meaningful reflection of the deeply-rooted partnership between Wilo and Borussia Dortmund," said Tham Chris, Country Sales Manager of Wilo Singapore. "We are proud to create memorable experiences for our customers while continuing to strengthen our collaboration with BVB through initiatives that go beyond business and into lasting relationships."





The presence of the BVB Legends at Wilo Singapore underscores the strength and depth of the ongoing collaboration between Wilo and Borussia Dortmund, a partnership built on shared values of performance, sustainability, and community. This visit goes beyond a symbolic gesture, it reflects a commitment to long-term engagement that unites sport and industry with a common purpose.

Ultimately, this visit not only reaffirmed the close alignment between both organizations, but also offered a unique opportunity to bring Wilo's valued customers into the heart of the partnership. By creating spaces for direct interaction with BVB Legends, Wilo continues to strengthen customer relationships through experiences that are both engaging and memorable.

📍 Malaysia & Thailand



Empowering Tomorrow's Water Leaders: Wilo Bridges Academia and Industry in Southeast Asia

At Wilo, our "Our Impact" philosophy is all about empowering people, enabling knowledge sharing, and shaping future leaders in water technology. Recent activities in Thailand and Malaysia are powerful examples of how collaboration between academia and industry can drive innovation and create meaningful change in our communities.

Exploring Collaboration in Thailand: Meeting with Asian Institute of Technology (AIT)

On August 15, 2025, Eva Kerstholt, Group Director Sales Area Southeast Asia at Wilo Group, visited the Asian Institute of Technology (AIT) in Thailand. At the AIT Global Water & Sanitation Center, she met with AIT leadership, including Dr. Roshan Raj Shrestha, Professor Siddharth Jabade, Prof. Sangam Shrestha, Prof. Thammarat Koottatep, and GWSC officials. The meeting focused on exploring opportunities for collaboration between Wilo and AIT, with a shared vision to address water challenges across the region and spark innovative research.



This collaboration seeks to strengthen the connection between education and industry by fostering mutual learning, encouraging knowledge exchange, and empowering future professionals to address the challenges of tomorrow.

Knowledge Exchange in Malaysia: Welcoming Mainz University

Wilo Malaysia was delighted to welcome nearly 40 students and lecturers from the Faculty of Business Information Technology and IT Management, Mainz University, Germany, for an inspiring two-hour visit to our office and facilities on September 10.

The visit began with a warm welcome and an introduction to Wilo Southeast Asia's operations, presented by Eva Kerstholt, Group Director Sales Area Southeast Asia, who shared the company's regional vision, digital transformation journey, and commitment to sustainable water solutions.

The session featured a lively Q&A, with students exploring Wilo's innovation strategies, digital platforms, and career prospects in the water technology sector. Guided tours led by Lai Guo Shun (Project Manager) and Thurai Raj (Manager, Production & After Sales Service) provided students with an up-close look at advanced pump products, assembly processes, and smart control systems— offering real insight into how industry knowledge and practical skills come together in everyday applications.

These two activities in Thailand and Malaysia underscore Wilo's belief in the power of collaboration. By partnering with academic institutions and welcoming students into our world, we are not only sharing knowledge but also inspiring tomorrow's leaders and driving sustainable progress across Southeast Asia.





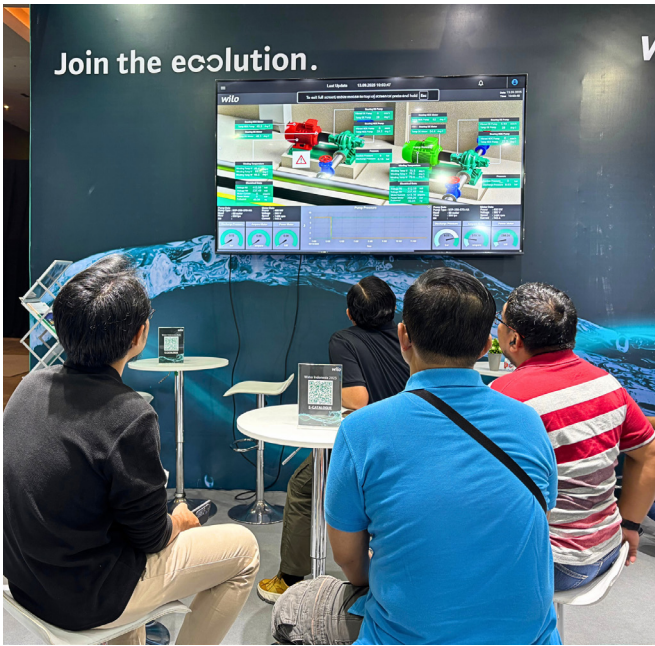
Wilo Showcases Sustainable Water Management Solutions at Water Indonesia 2025

Wilo Indonesia proudly participated in Water Indonesia 2025, held on 10 – 13 September 2025 at JIEXPO Kemayoran, Jakarta, showcasing its innovative solutions to support sustainable water management and the future of Indonesia’s water infrastructure.

Wilo used this year’s exhibition to highlight the importance of reliable water management systems and the urgency of monitoring pump performance, even in remote areas. Wilo’s experts emphasized that predictive monitoring using IoT technology is critical to reduce downtime, optimize energy use, and ensure uninterrupted water supply for communities and industries.

Aligned with Wilo’s global communication purpose, the theme “Let’s Shape the Future” was front and center during the event, encouraging stakeholders and industry players to collaborate in building resilient and sustainable water infrastructure for Indonesia.

One of the key highlights of Wilo’s participation was the display of its pumping project success in Blitar, East Java. This project solves the community’s challenge of daily water access by implementing a solar-powered pumping system with IoT-based monitoring. The solution enables real-time supervision and predictive maintenance, ensuring a continuous and reliable water supply for the local community while optimizing energy use and operational efficiency.



“At Wilo Indonesia, we are not only committed to delivering high-quality pumps but also to driving digitalization and sustainability in the water sector,” said David Haliyanto, Managing Director Wilo Indonesia. “Our presence at Water Indonesia 2025 reflects our mission to provide smart, energy efficient solutions that help communities and industries secure reliable water supply for years to come. Together with our partners, we truly aim to shape the future of water management.”



Wilo Indonesia is also proud to have received the Silver Award from Informa’s Better Stands Programme during Water Indonesia 2025. The Better Stands Programme aims to reduce waste from disposable, single-use stands — which account for approximately 80% of total event waste.

By opting for a reusable and modular stand design, Wilo significantly minimized its environmental footprint and demonstrated its commitment to sustainable exhibitions. This recognition reflects Wilo’s ongoing dedication to environmental responsibility and aligns with its mission to provide innovative, eco-conscious solutions for the water industry.



Watch the highlights from the Water Indonesia 2025 [here](#)

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