

AGENDA

November 2024 Agent Training

11.13.24 - 11.14.24

Attendees					
John Kelley	Vincent Pisano	Vincent Armenti	Michael Castens	Jake Quinn	Aiden Roy
Cullen Company <i>Neptune, NJ</i>	Cullen Company <i>Neptune, NJ</i>	Cullen Company <i>Neptune, NJ</i>	Cullen Company <i>Neptune, NJ</i>	Mulcahy Company <i>Eagan, MN</i>	Mulcahy Company <i>Eagan, MN</i>
Adam Welch	Chase Rosser	Joe Carter	Craig Kuppler	William Weber	Javanne Edmondson
Charles R Underwood <i>Sanford, NC</i>	Charles R Underwood <i>Sanford, NC</i>	Charles R Underwood <i>Sanford, NC</i>	Charles R Underwood <i>Sanford, NC</i>	Boyer Sales <i>Centennial, CO</i>	Boyer Sales <i>Centennial, CO</i>

Tuesday, November 12 th , 2024			
Time	Topic	Location	DAY 1
5:30 - 7:30 PM	OPTIONAL: Meet & Greet @ Water Street Brewery Drinks & Apps (dinner not provided) <i>1251 Gateway Dr. Grafton, WI 53024</i> Reservation under "Weil"	Water Street Brewery <i>Grafton, WI</i>	DAY 1

Wednesday, November 13 th , 2024			
Time	Topic	Presenter	Location
7:45 AM - 8:00 AM	Arrival - Donuts/Fruit/Coffee Provided		Wilo HQ
8:00 AM - 8:15 AM	Welcome Introductions	Weil Team	Brewers Room
8:15 AM - 9:15 AM	Submersible & Accessories	Tim Bade	Brewers Room
9:15 AM - 10:00 AM	Vertical & Wet Well Covers	Steve Harmeyer	Brewers Room
10:00 AM - 10:45 AM	Electromechanical Panels & Level Controls	Tim Bade	Brewers Room
10:45 AM - 11:00 AM	Break		Brewers Room
11:00 AM - 11:30 AM	PLC Control Panels & Oil Smart Systems	Nick Didier	Brewers Room
11:30 AM - 12:00 PM	Control Panel Walk Through	Nick Didier	Electrical Department
12:00 PM - 12:30 PM	Lunch		Brewers Room
12:30 PM - 2:00 PM	Factory Tour	Steve Harmeyer & Andy Gasiorowski	Factory
2:00 PM - 2:30 PM	Series 6600 & 6800 Pumps	Will Adams	Brewers Room
2:30 PM - 4:30 PM	System Selector / Online Tools / Website	Doug James & Josh Olson	Brewers Room
6:00 PM	Dinner @ Jail House Restaurant - Reservation under "Weil" <i>897 Pleasant Valley Rd, West Bend, WI 53095</i>		Jail House Restaurant <i>West Bend, WI</i>

Thursday, November 14 th , 2024			
Time	Topic	Presenter	Location
7:45 AM - 8:00 PM	Arrival - Donuts/Fruit/Coffee Provided		Wilo HQ
8:00 AM - 9:00 AM	Weil Boosters & Selection	Tim Bade & Doug James	Brewers Room
9:00 AM - 10:15 AM	Booster Demo & Cell Walkthrough	Nick Didier	Booster Area
10:15 AM - 11:30 AM	Test & Service / Product Displays	Josh Olson & Andy Seeger & Tim Bade	Service Area
11:30 AM - 12:00 PM	New Products & RMA	Tim Bade & Michelle DeFendi	Brewers Room
12:00 PM - 12:30 PM	Lunch		Brewers Room
12:30 PM - 1:00 PM	Marketing and Industry Updates	Zach Borgardt	Brewers Room
1:00 PM - 1:15 PM	Closing Comments/Dismissal	Doug James & Weil Team	Brewers Room
1:15 PM - 2:00 PM	(Optional) Meet with Account Managers	Weil Team	

Production Facility Map

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Production Floor Safety Rules:

- Must walk along marked blue walking paths when navigating warehouse
- Stay close to the group
- No walking while using cell phone
- Approved protective eyewear is required at all times
- Only one earbud may be used while on the shop floor

