



Building Bridges – Central Asia

**Wilo Business Conference 2024
Wednesday, 27 March 2024, Wilopark Dortmund**

Moderator: Eduard Kinsbruner, Regional Director Central Asia, German-Eastern Business Association

9.00 Registration

10.00 **Opening & Keynote**

Geopolitical importance of Central Asia in turbulent times

Oliver Hermes, President & CEO, Wilo Group & Honorary Consul of the Republic of Kazakhstan in the State of North Rhine-Westphalia

10.50 **Political Keynotes**

Central Asia – Europe's gateway to the East

H.E. Nurlan Onzhanov, Ambassador of the Republic of Kazakhstan to the Federal Republic of Germany and

H.E. Dilshod Akhatov, Ambassador of the Republic of Uzbekistan to the Federal Republic of Germany and

H.E. Kanat Sharlapaev, Minister of Industry and Construction of the Republic of Kazakhstan, via Video Greetings

11.15 **Panel**

Doing Business in Central Asia – Experiences, learnings and potentials

Moderator: Michael Harms, Managing Director, German Eastern Business Association

- Oliver Hermes, President & CEO, Wilo Group
- Edna Schöne, Executive Board Member, Euler Hermes
- Yerzhan Yelekeyev, Chairman of the Management Board, KAZAKH INVEST
- Niko Warbanoff, Head of International Business at Deutsche Bahn AG and CEO of DB E.C.O. Group

12.00 Coffee break

12.15 **Focus talk**

Security of supply in the face of global challenges

- Azat Jalairov, Managing Director, WILO Central Asia
- Dr. Nils Roitsch, Vice President Sales EEU, CLAAS Global Sales GmbH
- Nargis Wieck, Director International Cooperation, Deutsche Energie-Agentur GmbH (dena)

13.00 End of the official programme
Light lunch and Networking

from Option to participate in guided energy tours through the climate neutral Wilopark
13.15 (Pre-registration required, will be asked during registration)

The event will be held in English language. Russian translation will not be provided and must be organized individually.

** Speakers are not yet confirmed.*