

# Company Profile

## Wilo Indonesia



GREEN SOLUTIONS FOR A BETTER CLIMATE.

**wilo**



The Wilo Group is one of the world's leading premium providers of pumps and pump systems for the building services, water management and industrial sectors. In the past decade, we have developed from a hidden champion into a visible and connected champion. Today, Wilo has around 8,000 employees worldwide.

Our innovative solutions, smart products and individual services move water in and intelligent, efficient and climate-friendly manner. We are also making an important contribution to climate protection with our sustainability strategy and in conjunction with our partners. We are systematically pressing ahead with the digital transformation of the Group. We are already the digital pioneer in the industry with our products and solutions, processes and business models.

## MARKET SEGMENTS



**BUILDING  
SERVICES  
RESIDENTIAL**



**BUILDING  
SERVICES  
COMMERCIAL**



**OEM**



**WATER  
MANAGEMENT**



**INDUSTRY**

**F**ounded in 1872 as Kupfer- und Messingwarenfabrik in Dortmund, Wilo has evolved from being a local specialist to a global player. As the majority shareholder with a stake of approximately 90 percent, the Caspar Ludwig Opländer Foundation ensures the company's continuity and independence.

An uncompromising customer-driven mind-set, immediate market proximity and, in particular, our culture of innovation have made us who we are: one of the worldwide leading manufacturers of high-tech pumps and pump systems.

Wilo is a premium provider of pumps and pump systems for heating, ventilation and air conditioning, water supply and wastewater disposal. The Wilo Group is one of the world's leading manufacturers in these markets. Its products, system solutions and services are tailored to meet every need.

The extensive product range extends from the Wilo Geniax decentralized pump system, which is specially designed for detached houses, apartment blocks and commercial buildings, via the high-efficiency pumps in the Wilo Stratos and Wilo Yonos series for use in more complex systems, through to pumps and pump systems for industrial applications such as large cooling water pumps for power plants.

The Wilo Group's corporate strategy and the operational focus of its around 7,600 employees are systematically geared towards customers and their specific needs and requirements for products, applications and services. The close cooperation with OEM partners, planners, specialist retailers and tradesmen as well as general contractors, investors and end users in a spirit of mutual trust forms the basis for the Wilo Group's market success.

As a premium provider, Wilo aims to develop both leading technology and intelligent solutions that make life noticeably easier every single day. This is the principle behind our claim: "Pioneering for You".

The Wilo Group produces high-quality pumps and pump systems around the world and on a decentralized basis at 16 locations in Europe, Asia and America. The company also has an efficient, customer-oriented network of more than 60 production and sales companies in over 50 countries. In combination with numerous branches and independent sales and service partners, this ensures that customers' needs and requirements are met at all times and to the highest standards of quality worldwide.



## 50 SUSTAINABILITY & CLIMATE LEADERS

A RACE WE CAN WIN



# wilo



### 2021

#### German Sustainability Award

In recognition of its sustainability achievements, Wilo received the 2021 "German Sustainability Award" in the "Climate" transformation field.

### 2022

#### Hydrogen Pioneer

The pilot project to investigate the potential of hydrogen in the context of the sustainable energy supply at Wilopark enters the planning phase.



#### Together for a sustainable future

Wilo is a climate protection company. We are advancing pioneering, climate-friendly solutions together with our partners. We firmly believe that the challenges we are facing in climate change can only be overcome together. Global climate goals can only be achieved through multilateral, cross-border cooperation. We are building bridges between technologies, people and companies, and we had a number of successful projects and activities.

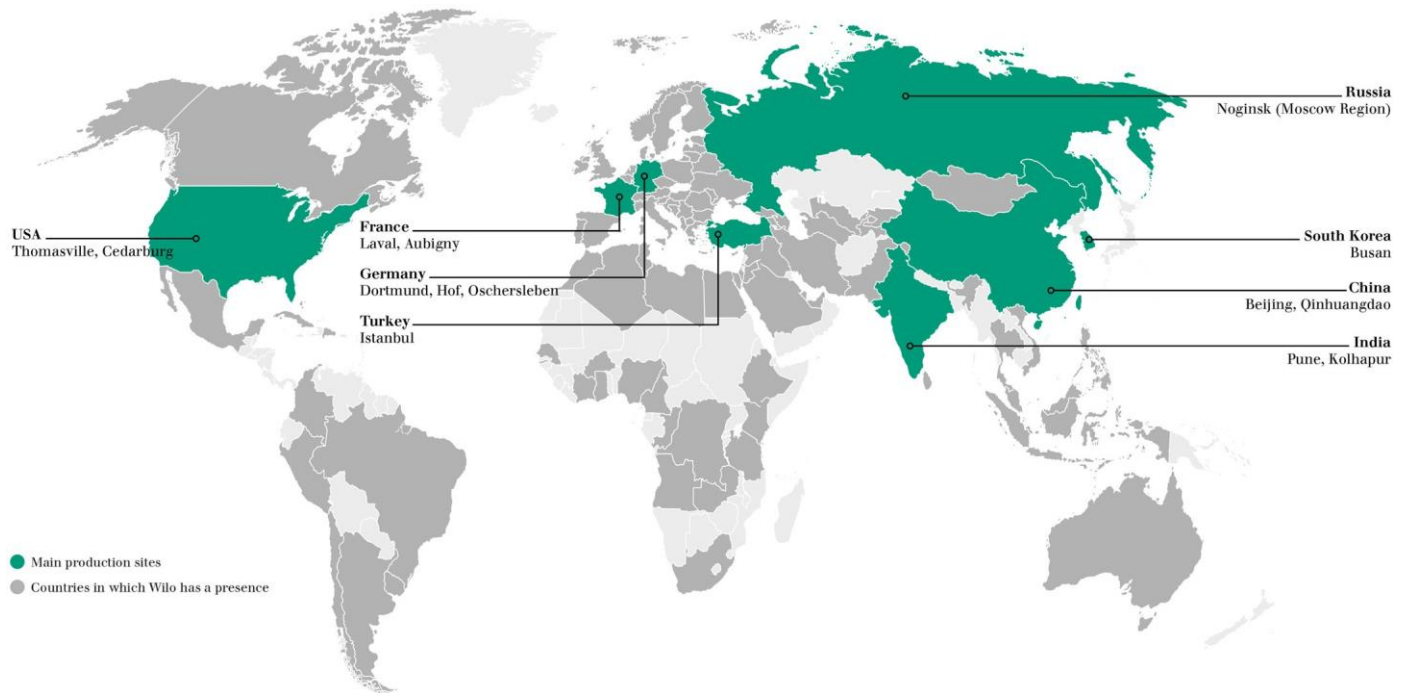


# RE- THINK

Sustainable growth in turbulent times.

Difficult times call time-honoured certainties into question. We are at a turning point that is characterised by increased regionalisation and growing international tension. Wilo is addressing the current challenges with entrepreneurship. We are investing in resilience to make us even better equipped for future crises, and we are consistently expanding our global network. This will allow the Wilo Group to continue to enjoy sustainable growth.

# Locations



**T**he Wilo Group is represented on all five continents around the world with a customer- oriented network of production and sales companies as well as pioneers in more than 90 countries.

The company manufactures pumps and pumps systems at 16 main production sites in Europe, Asia and North America. At other smaller sites, highly specialized products such as water supply systems and wastewater treatment systems are developed and manufactured. In addition numerous sites have assembly plants for local markets.

## South East Asia Presence

1995 – Wilo Taiwan Company Ltd.

**2008 – PT Wilo Pumps Indonesia**

2011 – Wilo Australia Pty Ltd. 2011

2011 – Wilo Malaysia Sdn. Bhd.

2011 – Wilo (Singapore) Pte. Ltd.

2011 – Wilo Vietnam Co. Ltd.

2011 – Wilo SE Representative Office (Philippines)

2011 – Wilo SE Representative Office (Thailand)



# We are there for you worldwide

## Germany



Dortmund



Hof



Oschersleben

## Asia Pacific



Korea



China



India

## Other Region



France



Italy



Turkey



Russia



USA

# What we do



**W**ilo is a premium supplier in the field of building services, water management and industry. This leading position drives us to maintain our superiority.

For our customers, we make complex technologies user-friendly, simple to operate, energy- efficient and powerful. The main focus of our activities is therefore on the people. We offer them outstanding products, system solutions and services. In this spirit, our brand promise **“Pioneering for You”** stands for maximum quality of life.

*wilo*

Our Vision, Mission, Values

## Our Vision

Wilo, the water solution leader  
for a smart and resource efficient world.

## Our Mission

Inventing and managing responsible water solutions  
that benefit everyone, everywhere.

## Our Values

Integrity

Fairness

Respect

Passion

Responsibility



# wilo

## OUR AMBITION 2025



TOGETHER WE ACCELERATE OUR PROFITABLE GROWTH AS A WORLDWIDE SOLUTION PROVIDER.



Ultimate  
Customer  
Satisfaction



Engaged &  
Empowered  
People



Innovation  
Leadership



Digital  
Pioneer



Business  
Excellence



Independent &  
Responsible  
Company

### BUILDING SERVICES RESIDENTIAL

We are full-range  
supplier and customers'  
first choice.

### BUILDING SERVICES COMMERCIAL

We are market,  
innovation and smart  
solution leader.

### OEM

We are preferred partner  
for smart integrated  
solutions.

### WATER MANAGEMENT

We are global market  
player and digital  
solution provider.

### INDUSTRY

We are specialist in  
selected branches and  
applications.

# wilo

## The Wilo Megatrends

### Thinking 20 Years Ahead



Water Shortage



Globalisation



Climate Change



Digitalisation & Technological Progress



Energy Shortage



Urbanisation



# PT Wilo Pumps Indonesia

Altira Business Park, Block A01-A02  
Jalan Yos Sudarso Kav. 85, Sunter Jaya Jakarta,  
14350, Indonesia  
T +6221-2188-2328/29/30  
[www.wilo.co.id](http://www.wilo.co.id)

*Stay connected with us*



Wilo Pumps Indonesia



## *Representative Offices*

### **Palembang**

Jl. Siaran No.17  
Sako, Kota Palembang  
Sumatera Selatan 30961  
T +62-811-1712-656

### **Surabaya**

Jl. Kahuripan Nirwana  
Monroe No.38, Sidoarjo  
Jawa Timur 61228  
T +62-812-5254-4696

### **Makassar**

Jl. Cendrawasih No.497,  
Mamajang, Makassar  
Sulawesi Selatan 90126  
T +62-411-850-125





In 2008, PT Wilo Pumps Indonesia was established in Jakarta, as a subsidiary of Wilo SE which is based in Dortmund, Germany. Located at Altira Business Park, North Jakarta, Wilo Pumps Indonesia would be a preferred partner from the design stage to after sales services. Focused on several segments such as building services, water management, and industrial market, Wilo Pumps Indonesia provide product range as follows:

- **Water Pump : intake, booster, distribution, chiller, fire fighting pump**
- **Thermal Oil Pump**
- **Boiler Feed Pump**
- **Circulation Cooling Pump**
- **Sewage Pump**
- **Flood Control Pump**
- **Offshore Pump**
- **Marine Pump**
- **Dewatering Pump**

**W**ilo Pumps Indonesia supply the customers with innovative and energy-efficient products, needs-based system solutions and a variety of services. We have a well-trained engineers team and pump technicians who experienced of pump installation and maintenance. Our approach is to understand customer's requirements, devise solutions that meet those requirements economically and deliver those solutions timely without compromising quality.

# Our Product Portfolio

Pumps and systems in almost all sizes and performance classes

## Building Services

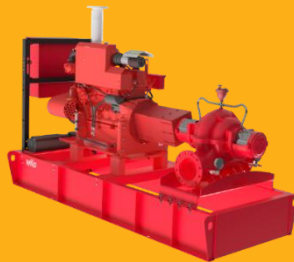




# Water Management



# Industry



# Warehouse and Service Center



## LOCATION

Jl. Agung Timur 9 Blok N3 No. 5  
Sunter Jaya, Tanjung Priok  
Jakarta Utara 14350  
Telp. 021 6509036

## Wilo services for you



### Inhouse-repair

**We help you quickly  
and reliably.**

It is our understanding that services cover the complete life cycle of your Wilo products. With our service technicians and partners we work together with you to permanently support your processes to enhance your performance.



### On-site repair



# Project References

## Building Services

### Depo LRT Palembang



Installed Pump :

- Fire Fighting Pumps
- Drainage and Sewage Pumps

### Mall @ Alam Sutera



Installed Pump :

- Transfer and Chiller Pumps
- Drainage and Sewage Pump

### Kertajati International Airport



Installed Pump :

- Transfer and Booster Pumps
- Drainage and Sewage Pump

### Gunung Putri Square



Installed Pump :

- Fire Fighting Pumps
- Transfer and Booster Pumps

### Ciputra World Surabaya



Installed Pump :

- Transfer and Booster Pumps
- Drainage and Sewage Pumps

### Universitas Negeri Gorontalo



Installed Pump :

- Fire Fighting Pumps
- Transfer and Booster Pumps



### Thamrin Nine Development, Jakarta

Installed Pump :

- Transfer and Booster Pumps
- Drainage and Sewage Pump



### ERIC & SGLC Universitas Gadjah Mada

Installed Pump :

- UL/FM Fire Fighting Pumps



# Project References

## Water Management

### PT Aetra Air Jakarta



Installed Pump :  
– Booster Pump

### Aetra Air Tangerang



Installed Pump :  
– Water Distribution Pump

### Pump as Turbine, Lampung



Installed Pump :  
– Water Distribution Pump

### Balai Wilayah Sungai (BWS) Jambi



Installed Pump :  
– Solar Pump

### Semarang Barat



Installed Pump :  
– Water Distribution

### Irrigation for Talawi Village



Installed Pump :  
– Solar Pump

### Dewatering Pump



### Flood Control Pump





# Project References

## Industry

### PT Frissian Flag Indonesia



Installed Pump :  
– Wastewater pump with self priming pump

### PT Polytama Propindo



Installed Pump :  
– Cooling water pump

### Petrokimia Gresik



Installed Pump :  
– Booster pump

### PLTU Sebalang



Installed Pump :  
– Seawater pump with vertical turbine pump

### PLTU Meppogen



Installed Pump :  
– Cooling water pump

### PT Cikarang Listindo – Babelan Bekasi



Installed Pump :  
– Vertical Turbine Pumps

### Ijen Geothermal Power Plant



Installed Pump :  
– Borehole pump for intake purpose with Pressure Shroud

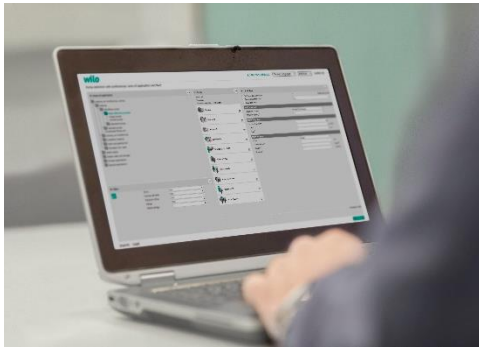
### Motor Manufacturing



Installed Pump :  
– Chiller Pump  
– Booster Pump  
– Fire Fighting Pump

## Digital business support

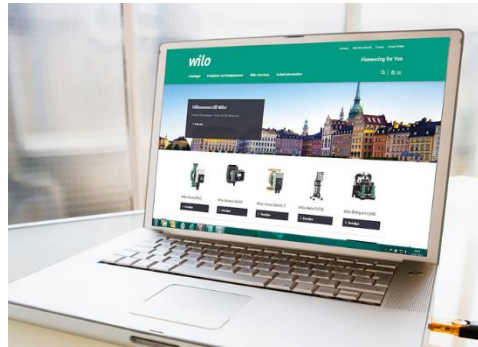
### Our online services



#### Wilo-Select 4

Selection and consulting application for pumps, pump systems and components.

**wilo-select.com**



#### Product & Expertise

All product information including technical literature, operations manuals and more.

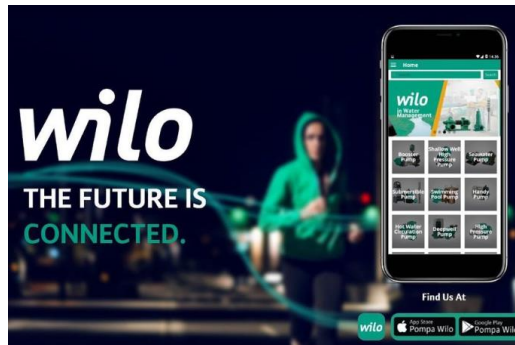
**wilo.com/id/en/Products-and-expertise**



#### BIM & CAD Catalogue

As a leading provider of building services and water management solutions, we offer modern BIM (Building Information Modelling) models to help you with your project design. And also 2D & 3D drawings available to view and download.

**<https://wilo.com/id/en/Solution-s-Finder/Tools/BIM-CAD-catalogue/>**



#### Pompa Wilo App

As a tool to understand the customer's needs, Pompa Wilo help users to access our product catalogues, reference project, dealer network, service centers, pricelist, and our updated news from Wilo Indonesia from everywhere at anywhere.

**Downloadable on all devices**



# We are here to help you any further.

Wilo Indonesia provides customer care that go beyond promptness and trust.  
Meet the best customer care based on the know-how accumulated over years.



## Customer Care

**0800-2100-236**  
(toll free)



## The Wilo-Service, A reliable partnership.

### PRE SALES

**We make the design and selection process simple for you.**

- Local support
- Planning support
- Product selection
- Selection programmes
- Pipeline calculation
- Installation drawings
- Documentation

### IN SALES

**Get your purchase right with Wilo.**

- Certification
- Acceptance testing at the plant
- Configuration
- Commissioning
- Start-up

### AFTER SALES

**We are here for you – Even after your purchase.**

- Extensive testing and training period with qualified plant engineers
- Customised, reliable maintenance plans
- Rapid repair service in 60 countries
- Quick, customer-focused spare part solutions
- Efficiency check
- Specialised training courses

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