

**MOVE GROWTH.  
MOVE WATER.  
MOVE THE FUTURE.**



## **Sales Business Analyst** Istanbul, Turkey

Major movements like globalisation, digitalisation and energy shortages shape some of our largest future challenges. Challenges that we are happy to accept and dive into. As a pioneer in the pump industry we focus as much on our employees as on our high quality pumps. Those of you who want to be part of the Wilo will experience a constant flow of personal and organizational development as well as sufficient space for the implementation of own ideas. At Wilo you will move the future, for yourself and for others.

### **Your Tasks:**

- Monitors the accuracy and efficient distribution of sales reports and external intelligence essential to the sales organization.
- Gather data on consumers, competitors, and market conditions, forecast marketing and sales trends
- Analyze data using SAP, MS Dynamics CRM and QlikView
- Reporting and analysis for Sales and Marketing departments, including: executive reporting of results, key metrics and KPIs, campaign tracking and analysis, and ad hoc strategic analysis.
- Support with implementing pricing concepts. Act as Pricing Ambassadors.

### **Wilo offers many advantages as an employer:**

- Global employer with family spirit
- Exciting & multifaceted tasks and projects
- Cafeteria with different meal options every day
- performance-based/fair salaries
- good transport link

### **Your Profile:**

- Bachelor's degree in Industrial, Mathematical Engineering, Statistics or related fields
- Min 2 years experience with data analysis in similar sector
- Experience in MicroStrategy or similar visualization tool (PowerBI, QlikView etc.), Excel skills
- Good technical understanding & Strong analytical skills
- Ability to work across various business functions
- Fluency in English & Resident in Istanbul Asian side

### **Send your application documents to:**

Wilo Pompa Sistemleri, Mrs. Serra Alkan, Orhanli Mah. Mehmet Akif Ersoy Cad. No:91, Tuzla, 34956 Istanbul, Turkey,  
serra.alkan@wilo.com

### **Contact details:**

In case you have any additional questions, please feel free to get in touch.

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