



# **Sales & Application Engineer**

## Cairo, Egypt

Major movements like globalisation, digitalisation and energy shortages shape some of our largest future challenges. Challenges that we are happy to accept and dive into. We understand the trends that influence our company and our business and act accordingly. By developing products and solutions we move not only water, we also move the future for people all over the world. As a pioneer in the pump industry we focus as much on our employees as on our high quality pumps. Those of you who want to be part of the Wilo will experience a constant flow of personal and organizational development as well as sufficient space for the implementation of own ideas. At Wilo you will move the future, for yourself and for others.

#### **Your Tasks:**

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- Provide a high level of technical and commercial application support to the sales force, distributors and end users to ensure proper selection and application of pump products.
- Project management, including purchasing, inventory control, safety and bill of material generation.
- ightarrow Prepare commercial and technical proposals for pump packages.
- → Interact with other departments as needed to support the order process and assure on-time delivery of orders.
- Communicate timely to management and all other stakeholders on all pertinent issues related to the Market.
- → Act as a primary point of contact for major customers and the division for coordinating multi-factory operations in support of the project initiatives, profit margins and schedules.
- → Special projects as required.

#### **Your Profile:**

- Bachelor in Mechnical/Electrical Engineering
- → 3 to 5 years of expience (Pumpin Industry related)
- → Sales Proficient

#### Wilo offers many advantages as an employer:

- → Global employer with family spirit
- → Exciting & multifaceted tasks and projects
- → Extensive training opportunities
- → performance-based/fair salaries
- → work-life balance

#### Send your application documents to:

WILO Egypt LLC, Mrs. Dalia Wali, Road 90 North, Plot No. 273/272, Second region – Jumia Building, New Cairo, Cairo, Egypt, dalia.wali@wilo.com

### **Contact details:**

In case you have any additional questions, please feel free to get in